

Worldwide Expertise

Successful Sales Training

LASER COMPONENTS puts the same emphasis on the professional expertise of distributors as on product quality. As a worldwide supplier of tailor-made optical and optoelectronic components, the company guarantees the same competent customer service in all markets. Therefore, all distributors are regularly updated on technical innovations and new production capabilities. This year's distributor meeting at the company headquarters in Olching was attended by partners from Japan, China, Korea, Italy, Israel, Russia, and the Czech Republic. During three intense days of training, the experts at LASER COMPONENTS introduced them to the latest developments in all product areas.

"The training event has become an important tool to support our international sales activities", says Sven Schreiber, head of sales at LASER COMPONENTS. "We can be sure that this year's experience will be as positive as always and our distributors received all the expertise they need to offer individual customer solutions all around the world."

At four facilities in Germany, Canada and the US, LASER COMPONENTS produces laser optics, pulsed laser diodes, avalanche photodiodes, IR detectors, laser modules, assembled fibers, and photon counters. Most of the products are developed in close cooperation with customers and tailor-made to their respective requirements. This customer oriented approach is a major factor for the continuing success of the company.

Trade Shows

Photonex Coventry, October 11 - 12, 2017, Ricoh Arena, Coventry, Great Britain, **Booth D15**
SPIE Photonics West, January 30 - February 01, 2018, San Francisco, CA, USA, **Booth 1931**
MD&M West, February 06 - 08, 2018, Anaheim, CA, USA, **Booth 3593**
Breko Glasfasermesse, March 13 - 14, 2018, Messe Frankfurt, Germany
EuroExpo, March 21 - 22, 2018, Trondheim, Norway
analytica, April 10 - 13, 2018, Messe München, Germany, **Booth A2.500**
The Vision Show, April 10 - 12, 2018, Boston, MA, USA
SPIE Defense & Commercial Sensing, April 17 - 19, 2018, Orlando, FL, USA, **Booth 1029**
SPIE PHOTONICS Europe, April, 24 - 25, 2018, Strasbourg, France
Scandinavian Electronics Event, April, 24 - 26, 2018, Kistamässan, Sweden, **Booth C08:49**
LaSys, June 05 - 07, 2018, Messe Stuttgart, Germany
ANGACOM, June 12 - 14, 2018, Messe Köln, Germany
automatica, June 19 - 22, 2018, Messe München, Germany, **Booth B5.501**
Sensor+Test, June 26 - 28, 2018, Messe Nürnberg, Germany
Sensors Expo & Conference, June 27 - 28, 2018, San Jose, CA, USA, **Booth 225**
Vision, November 06 - 08, 2018, Messe Stuttgart, Germany, **Booth 1G31**
electronica, November 13 - 16, 2018, Messe München, Germany

The Company

LASER COMPONENTS specializes in the development, manufacture, and sale of components and services in the laser and optoelectronics industry. At LASER COMPONENTS, we have been serving customers since 1982 with sales branches in five different countries. We have been producing in house since 1986 with production facilities in Germany, Canada, and the United States. In-house production makes up approximately half of our sales revenue. A family-run business, we have more than 220 employees worldwide.